



C-DORY BOAT PHOTO

Fishers and other enthusiasts like the features on the compact boats.

C-DORY

■ From page 6

model line is its fuel efficiency. “Because the C-Dory line is strong but light, we’re able to use smaller horsepower motors,” Messmer said. A 22-foot C-Dory, equipped with a 75 horsepower engine, gets about 5 miles per gallon. By comparison, a typical boat of the same size,

Messmer said, gets only about half that mileage. The company sells C-Dory boats from its Auburn plant under the dealership name Robinson Point. It also sells the C-Dory line through dealers in Oak Harbor in this state and in 10 other states and Canada. Skagit Orca and Olympic boats are sold through dealers in Mount Vernon and in five other states and Canada. C-Dory Marine and its Olympic line of boats are not affiliated with Olympic Boat Centers

dealers. “We’re definitely looking to expand with the Skagit Orca and Olympic dealers,” Scott Mathews, sales manager, said. Messmer said the company has recruited a half-dozen dealers within the past year. Reynolds said the company expects to recruit a half-dozen more in 2005. He said that the boat manufacturing business is lucrative but at times it can be financially harsh. “It’s a tough market,” Messmer said. “When oil prices go up, that affects the cost of the materials we use because a lot of them are petroleum based. This past year has been volatile as far as the materials we use and the pricing of the boats.”

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